



Third Party Ownership

NexGen Energy Partners





Background

- Communities want clean energy produced locally
- All-requirements contracts are opening up
- Utilities have expertise in distribution but not necessarily in clean energy generation
- Significant financial and technical barriers exist
- Capital budgets are shrinking
- Utilities and local governments cannot efficiently leverage federal and state tax and other incentives



Typical Third Party DG Model

- Third party companies provide individual entities with customized, on-site clean energy solutions
- Commonly a transaction between the third party provider and a utility's existing customer
- The utility's existing customer receives the benefits of the clean energy system
- The utility may receive some benefits from the project including RECs
- Most utilities consider this a "Base Hit"



How Can Coops and Munis Hit a Home Run?

- Directly leverage the third party model
 - Gain access to clean energy expertise
 - Eliminate up-front costs
 - Access benefits from federal incentives
 - Remove financial/technical risk
 - Protect members from power cost volatility
 - Control the project directly
 - Receive all of the benefits



How can you provide customers with locally produced clean energy?

- Partner directly with a third party entity to identify best available resource and technology
- Allow the third party provider to recommend a clean energy solution
 - Tailored for the local utility needs
 - Sized for the load and location
 - Fits within your budget
- Enter into long-term, risk-free agreement
- Enjoy the benefits



Summary

- Energy Independence begins in your community
- Utilities can use the third party model too!
- The third party models activates the right elements
 - The provider is incentivized to ensure productive, long-term performance of the system
 - The provider links the benefits of state/federal incentives with the utility and its community
 - The utility is able to provide clean, locally-produced energy to its customers with no technical nor financial risk
- Third party providers can deliver the clean DG future now



Thank you!

John Brown
President

Charles
Newcomb
Chief Technology Officer

NexGen Energy Partners LLC
Boulder, CO
303.440.6262
www.NexGen-EnergyPartners.com